



K.A.I.

Total Pavement Management

A Kansas Asphalt, Inc. Company

Scott,

Thanks for the time over the past two days working with our estimating and sales group on the retooling of our estimating program. Kansas Asphalt works across the country in providing asphalt solutions, and we were happy to bring you on to our team.

I was appreciative of your experience in the industry and how that translated into some very valuable deep dives into bettering our estimates.

Please do not hesitate to provide my contact information to anyone who is inquiring as to your abilities.

Sincerely,

Andy Jeffries
COO/President